

REQUEST FOR PROPOSAL (RFP)
FABRICATION & ERECTION OF PMG ABOVE GROUND VERTICAL STORAGE
TANK – Capacity. 5100 MT
Machike ‘C’ Installation, Sheikhpura

RFP Reference: HPL/PMC/PMG-TANK/2026
Project Title: Fabrication & Erection of PMG Above Ground Storage Tank – 5100 MT
Project Location: Machike Installation, Sheikhpura
Issued By: Hascol Petroleum Limited
Issue Date: 17 May 2026
Proposal Submission Deadline: 12 June 2026 (COB)

1. INVITATION TO BID

Hascol Petroleum Limited (“HPL”) invites sealed techno-commercial proposals from reputable, qualified, and experienced contractors for the execution of the subject project:

“Fabrication AND Erection of PMG Above Ground Vertical Storage Tank – Cap. 5100 MT”

Machike Installation, Sheikhpura

The selected contractor shall undertake complete execution of the project, including all associated engineering, procurement, construction, testing, commissioning, and support activities as defined within this Request for Proposal (RFP).

2. PROJECT SCOPE OF WORK

The scope of work includes, but is not limited to, the complete execution of the following disciplines:

2.1 Civil Works

- Site preparation and excavation work
- Tank foundation and concrete works
- Pipe supports
- Road cutting/restoration and drainage works
- Construction of trenches, paving, and RCC structures
- Civil finishing and site development works

2.2 Mechanical Works

- Fabrication & Erection of PMG Storage Tank
- Process Piping Works
- Pipeline Works (PARCO to HPL Connection)
- Fire Fighting Network Modification Works
- Hydro Testing, Painting & Commissioning

2.3 Electrical & Instrumentation (E&I) Works

- Power supply and cable laying works
- Installation of lighting and earthing system
- Instrument cable laying and termination
- Integration with existing control system
- Testing, calibration, and commissioning of all E&I systems

For BOQ and further details, interested parties may contact:

- **Email:** procurement@hascol.com
- **Contact Number:** 0321-2523142

The contractor shall provide all necessary manpower, supervision, tools, tackles, consumables, temporary facilities, and equipment required for successful completion of the project.

3. BID EVALUATION CRITERIA

The following mandatory criteria shall form the basis of technical and commercial evaluation:

1. Project Execution Methodology
2. Total Evaluated Project Cost
3. Committed Project Completion Schedule

Failure to comply with the above requirements may result in disqualification of the proposal.

4. CONTRACTOR SUBMISSION REQUIREMENTS

4.1 Technical Submission Requirements

The contractor shall submit a detailed technical proposal containing the following information:

a. Project Execution Methodology

A comprehensive execution strategy including:

- Construction methodology
- Sequence of activities
- Resource deployment plan
- Site mobilization approach
- Quality assurance and quality control procedures
- Risk mitigation measures
- HSE management approach

b. Organization Structure & Project Team

The bidder shall provide:

- Project organization chart
- Key personnel CVs/profiles
- Relevant experience on similar projects
- Supporting evidence including recent Purchase Orders (POs) or completion certificates

c. Project Schedule

A detailed project schedule/Gantt Chart shall be submitted indicating:

- Work Breakdown Structure (WBS)
- Major milestones
- Critical path activities
- Planned start and finish dates
- Resource loading
- Payment milestones

d. Similar Project Experience

Provide details of completed and ongoing projects of similar nature, specifically involving:

- Fabrication & Erection of Fuel storage tanks
- Fabrication & Erection of Process Piping in accordance with ASME B31.3
- Fabrication & Erection of Transportation Pipelines in accordance with ASME B31.4
- Civil works
- Electrical & Instrumentation works

4.2 Commercial Submission Requirements

The commercial proposal shall include:

- Detailed BOQ-wise cost breakdown
- Material cost summary
- Labor cost summary
- Equipment and machinery costs

- Taxes and duties (clearly identified)
- Optional or provisional items (if any)
- Commercial assumptions and exclusions

All local travel, boarding, lodging, transportation, and related expenses shall be deemed included in the contractor's quoted rates.

5. PROJECT TIMELINE

The contractor shall propose a practical and optimized project execution timeline aligned with the scope of work.

The submitted schedule shall clearly identify:

- Total project duration
- Key deliverables
- Engineering, procurement, and construction phases
- Mechanical completion milestone

Delay & Penalty Clause

Any delay attributable to the contractor resulting in project overrun beyond the committed completion date may subject the contractor to penalties recoverable through project retainage and/or contractual remedies.

6. PAYMENT TERMS

The following payment terms shall apply:

- 10% retainage shall be deducted from each certified running invoice.
- Mobilization advance may be considered subject to submission of acceptable collateral security in the form of:
 - Bank Guarantee (BG), or
 - Pay Order (PO)
- Payment milestones shall be aligned with approved project progress and milestone achievement.
- Interested parties are required to submit a **Bid Bond equivalent to 2% of the total bid value** along with their proposal.

7. SUBCONTRACTING RESTRICTIONS

Subcontracting of the project scope is strictly prohibited except for limited testing activities or non-critical ancillary works, and only upon prior written approval from the HPL Project Management Team.

The main contractor shall remain fully responsible for all subcontracted activities.

8. QUALITY, HEALTH, SAFETY & ENVIRONMENT (QHSE)

The contractor shall comply with all applicable HSE standards, statutory regulations, and HPL safety requirements.

The proposal shall include:

- Quality Management Plan
- HSE Management Plan
- Risk Assessment & Mitigation Plan
- Emergency Response Procedures

9. TECHNICAL CLARIFICATIONS & SITE VISIT

All technical queries and BOQ clarifications shall be submitted before: **12th June 2026 (Close of Business)**

For any queries, please contact the HPL Project Team:

Name	Contact Number	Email Address
Muhammad Suleman	0321-2502307	Muhammad.suleman@hascol.com
Anas Ahmed Jafferri	0336-1221444	Anas.Ahmed@hascol.com

Site Visit Coordination

For arranging site visits, please contact:

- **Mr. Fawwad Naseem (AIM)**
- **Phone:** +92 334 6665753
- **Project Site Address # Machike Installation**
9 KM Sheikhpura–Sargodha Road, Behind PARCO TS #4
District Sheikhpura, Pakistan

10. PROPOSAL FORMAT

The proposal shall be submitted in the following sequence:

A. Cover Letter

- Company introduction/profile
- Confirmation of RFP acceptance
- Proposal validity period
- Authorized signatory details

B. Technical Proposal

1. Execution Methodology
2. Project Organization Structure
3. Team Profiles & Experience
4. Similar Project References
5. Detailed Project Schedule/Gantt Chart
6. Quality & HSE Documentation

C. Commercial Proposal

1. BOQ-wise Cost Breakdown
2. Commercial Assumptions
3. Exclusions
4. Payment Schedule

11. BID SUBMISSION INSTRUCTIONS

The complete techno-commercial proposal shall be submitted in a sealed envelope clearly marked: "TECHNO-COMMERCIAL PROPOSAL – FABRICATION & ERECTION OF PMG ABOVE GROUND VERTICAL STORAGE TANK – 5100 MT"

Submission Address:

Procurement Department
Hascol Petroleum Limited
3rd Floor, Office #324
The Forum, Clifton Block-9
Karachi, Pakistan

Submission Deadline

12 June 2026 (COB)

Late submissions shall not be entertained.

12. CONFIDENTIALITY

All documents, specifications, drawings, BOQs, and information shared by Hascol Petroleum Limited shall be treated as strictly confidential and shall not be disclosed to any third party without prior written authorization from HPL.

13. DISCLAIMER

HPL reserves the right to:

- Accept or reject any proposal in whole or in part

- Cancel the bidding process without assigning any reason
- Request additional information or clarifications from bidders
- Negotiate with one or more shortlisted bidders

Submission of a proposal shall not constitute any binding obligation on HPL unless a formal contract is executed.